

## partners in technology

### NATIONWIDE COVERAGE

We are a mature IT company with 30 years of experience of working with businesses of all shapes, sizes and industries. We understand business.

We deliver nationwide coverage from our offices in the South West and West Midlands, and our field based engineering and sales teams.



### OUR SOLUTIONS

- Microsoft Windows Servers
- Networking & Infrastructure
- Messaging & Collaboration
- Storage Solutions
- Data Backup & Replication
- Anti Virus / Malware / Anti Spam
- Internet Security / Content Filtering
- Remote Access / Virtual Private Networks
- Disaster Recovery / Business Continuity
- Server / Desktop Virtualisation
- Thin Client Technologies
- Application Delivery Platforms
- Scanning & Workflow
- Database Servers
- Document Management
- Copiers / Printers / Multi-Function
- Email Archiving
- Accounts & Business Software
- Cloud Computing
- Network Design & Architecture
- IT Support Services
- Voice & Data Cabling
- Hardware & Software Supply
- IT Security

### Also from axisfirst



Call **axisfirst** on **0800 668 1168** for more information.



#### HEAD OFFICE

**Systems Axis Limited**  
Axis House  
53/55 St. Mary Street  
Bridgwater  
Somerset  
TA6 3EQ

#### REGIONAL OFFICE

**Systems Axis Limited**  
4 Alfred Court  
Saxon Business Park  
Stoke Prior  
Bromsgrove  
B60 4AD

☎ 01278 421020  
✉ sales@axisfirst.co.uk  
☎ 01278 451198  
🌐 www.axisfirst.co.uk

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ITS/01



www.axisfirst.co.uk

# IT Solutions

Sales • Consultancy • Deployment • Support





## technology at work for you

**axisfirst IS A NATIONWIDE IT COMPANY OFFERING A COMPREHENSIVE SERVICE TO SMALL AND MEDIUM ENTERPRISES**

Founded in 1980, we understand the needs of a small business and appreciate the challenges of a growing business.

Whether you are a start-up business or a multi-site organisation, our dedicated team of technology professionals can work with you to maximise your investment in information technology.

A best-of-breed approach ensures we provide leading edge technology solutions to small and medium sized businesses. Incorporating innovative cloud computing and virtualisation technology ensures that we can reduce capital expenditure and deliver a hybrid of on and off premise solutions geared around hosted email and online backup offerings.



**Microsoft**  
**GOLD CERTIFIED**  
Partner

### EXPERT SERVICE

- Microsoft Gold Certified Partner & Small Business Specialists
- Vendor Partnerships with industry leaders
- Suppliers of leading edge technology
- Providing technology solutions for small and medium sized businesses



### IT CONSULTANCY

A team of network architects and product specialists can engage with you to design, implement or manage technical projects. Working with hundreds of clients they bring a wealth of knowledge and hands-on experience into your organisation.

Whether you are looking to reduce your carbon footprint by exploring virtualisation technologies, improve your site-to-site communications with thin-client technology, or secure your network with firewalls and end-point security, we have the necessary skills to work with you to deliver these projects on time and on budget.



**“IT CONSULTANCY PROVIDING TOTAL END TO END SOLUTIONS.”**

### DEPLOYMENT SERVICES

Technology is ever changing. Keeping pace with the latest products, best practice, legislation or compliance is difficult even for a large team; this becomes even more challenging for a small business without an IT resource.

Our highly-skilled technical professionals are constantly up-skilling and keeping pace with technology.

Whether you need an extra pair of hands to assist in a project or require us to provide a complete end-to-end solution, we have the knowledge, skills and experience to ensure your requirements are met fully.

We welcome the opportunity to meet with you to understand your requirements and how IT impacts on your business. Speak to a member of our Sales Team to discuss how **axisfirst** can add value to your organisation.



**OUR DEDICATED TEAM OF TECHNOLOGY PROFESSIONALS CAN WORK WITH YOU TO MAXIMISE YOUR INVESTMENT IN INFORMATION TECHNOLOGY**

# flexible solutions for your business needs

### IT SALES

Our customer account managers hold technical and sales accreditations with our key vendor partners. This enables them to know when to talk “technical” to your technical people and “business” to your decision makers.

The ethos at **axisfirst** is to build long term client relationships that are established on trust and have many clients who have been using our services for over 20 years.



### IT SUPPORT SOLUTIONS

Our dedicated helpdesk is manned by technicians and installation team members who have visited your site and know your system first hand.

- AD-HOC Pricing
- Unit Based Pricing
- Fixed Monthly
- Extended Hours
- Remote Management
- 24 X 7 Monitoring
- Rapid Response Unit